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## **Wellspring Hires Terri Walker to Spearhead Wellspring Pasadena Office**

LOS ANGELES – Fueled by aggressive goals to expand market share, [Wellspring](#) recently hired Terri Walker as its Manager of the Pasadena office. Terri is an innovative staffing professional with extensive experience in high-level sales and operations with complex presentation and P& L expertise. Terri is a former senior executive from the Staffing industry that managed profitable branches across multiple states.

Terri Walker brings over 20 years of experience in staffing management, high-level sales, operations and P&L experience. She's an innovative thinker with Managed Service, VMS, RPO, National Sales, Supervisory and Customer Service experience. In her previous companies, she successfully turned around problem offices and sales forces and created extremely profitable regions. She's a strong strategic thinker and team builder with industry knowledge in Administrative, Industrial, Financial, Technical and Healthcare - Per Diem, Allied Health and Clinical.

A few of Terri's past accomplishments include: effectively operated \$250 million revenue region for national staffing company; sold over 100 VOP/Managed Services accounts; increased overall business by 37% in a year and decreased staff turnover by 62%; developed National Proposal System for 350 offices; led national sales efforts for many national contract accounts with sales volume exceeding \$150 million; instrumental in closing national accounts with total yearly revenue exceeding \$10 million; and opened 8 branches in one year and brought them all into profit within 18 months. Terri earned her degree from UCLA in Journalism and Marketing and also has labor law, merger and acquisition training from Harvard and Yale. With Terri's educational background, numerous professional accomplishments and staffing expertise, she's the perfect addition to the Wellspring management team.

Wellspring is one of the fastest growing companies in California in the field of Applied Behavior Analysis with multiple offices in Southern California. Wellspring employs ethical and experienced professionals who are passionate about meeting the behavioral needs of their clients and improving their quality of life. Wellspring is committed to being at the forefront of the behavioral health services industry and a leader of autism treatment. The company is on the cutting edge of the latest research, updated educational plans, business trends and technology to ensure the success of its employees and its clients.

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